What is QOREX
and
How can it help?

QOREX is a remarkable software application that can maximise the performance of any business.

The un-necessary complexity that can develop within businesses and organisations is a hidden cost that, once addressed, enables an enterprise to do more with its resources, or do as much with less – or a blend of the two – i.e. improve performance and / or reduce cost.

Un-necessarily complex businesses could be considered broken and there are clear and measurable consequences of inaction that often only become obvious after failure occurs (ranging from audit failure report, governing body sanctions and fines, crises causing harm to people and/or the working environment and significant waste, duplication and un-necessary cost).

Inevitably, dealing with the complexity issue and its associated outcomes is unavoidable – either because it becomes obviously unaffordable or an external body has intervened.

For any organisation which recognises that every pound spent should be spent in the best interests of its shareholders, stakeholders and customers/consumers, this issue must be considered urgent. Staff can struggle to comprehend the degree of complexity that has evolved around them and often it takes a new starter e.g. a new CEO, an external auditor or consultancy firm to uncover this complexity.

In the marketplace, there are numerous systems being offered as point solutions for individual problems. However, today QOREX is the only one that focuses holistically on enterprise complexity and allows organisations to apply it where it is most advantageous to them.

Experience has shown that the process of removing un-necessary complexity often reveals and eliminates information blockages and other related organisation stumbling blocks. For example, a client that had a fractured strategy formulation and dissemination process discovered a largely disconnected operational planning process. As a consequence, there were misaligned investments and a lack of clarity as to how, when, and at what cost, the strategic and operational objectives of the organisation would be delivered. Using QOREX to re-structure the information resulted in a concise and unambiguous set of strategic objectives that the organisation found easier to share. In turn, this gave the operational planning teams a clear direction, making it easier for them to plan with confidence, and to focus both investment and effort appropriately. Using QOREX in this way also revealed duplicated effort across teams (which was then stopped), and alignment in activities where subsequent collaboration brought improvements in both efficiency and effectiveness. Having populated QOREX with the strategic and operational plans, it became clear that there were multiple measures in place to achieve the same outcome – a level of complexity that left people confused and often unaware that they were actually talking about the same thing. Settling on one meaningful measure for each outcome simplified the data gathering, assessment and reporting of performance.

The integration of information resulted in greater integration across organisational boundaries and a culture shift in openness, collaboration and co-operation between teams. That this emerged directly from the use of QOREX and not an organisational change initiative makes it all the more remarkable. However, the benefits didn't stop there.

Having a strategy and having plans is obviously important, but putting them into action and successfully delivering the results is how the promise they hold is translated into value. QOREX is built upon a robust management methodology that leaves behind the un-necessary complexity of others to deliver enlightening insight and keeps the focus on what you intend to achieve. Adopting a consistent way of working is made easy because it is supported by QOREX; this consistency then minimises the risk of un-necessary complexity creeping back into what you do. With your information held in one place, the compilation, distribution and storage of reports can happen at the push of a button.

Why QOREX is unique and compelling

QOREX has been designed to bring clarity and consistency. It offers transformative benefits over the status quo by looking at problems in a different way. By eliminating the 'noise' associated with complexity, it facilitates focus on what needs to be done to achieve required results. Clever use of graphics reveals interdependent relationships between different parts of an organisation or data set. Experience shows that it is not unusual to find parts of an organisation working on different, sometimes conflicting activities that are intended to have the same outcome. In such cases, bringing the data set to life through these graphics can add tremendous value.

Pain / Gain Ratio

Recognising that there is a pain / gain ratio associated with every change an organisation makes, QOREX has logic on its side. There is a crisp, clean logic to the way that data is structured within the system, and when the logic is understood adding the data becomes simplicity itself. In fact, the hardest part for most organisations is deciphering what it was they intended in the first place. That is where the greatest pain will be experienced – but QOREX can help with that, too. By providing induction training using your own business as the case study, the QOREX team help you to strip away the complexity relating to your chosen area of focus in a meaningful way.

The next potential source of pain is in getting staff to routinely capture their activity updates within the QOREX application. Whilst this is the ideal scenario - and the QOREX user interface makes it easy to do this - we understand that especially in the early stages of adoption and implementation, to unpick the use of your existing tools could be a challenge. Don't worry; QOREX has that covered too. We have not yet found a system that we cannot interface with, nor one from which we cannot extract the necessary data with which to prepopulate QOREX. The gains QOREX brings, be it the enhanced graphics, slick reporting, auditable document management, or improved staff communication and engagement benefits, show that investment in QOREX keeps on paying dividends.

In Summary

For businesses and organisations that recognise the complexity that has crept into and taken up residence within their enterprise, QOREX is like a breath of fresh air, helping to free up your operations so that investments in your people, products and services deliver the greatest value they can. It has been said that *"QOREX is the Swiss Army Knife of business performance – it will create and embed a positive and lasting impact on any business astute enough to use it."*

QOREX is a remarkable software application that maximises the performance of any business by
- revealing un-necessary complexity within an organisation;
- removing this complexity to simplify operations;
- and providing a consistent and systemised approach to management and delivery.